Powers of the ABC Manager



- ✓ know the missionary character of colportage
- ✓ have a close relationship with the Field treasurer
- ✓ have a close relationship with the publications director
- ✓ have a good relationship with colporteurs and coworkers



- ✓ be faithful and loyal to the bylaws of the church
- ✓ be technically prepared to deploy effective management
- **✓** know the accounting, legal and denominational regulations



- ✓ the manager is the vice-treasurer of the Field and an advisor to the director, not its vice
- ✓ have the budget as a work tool, not as the fulfillment of a denominational requirement
- ✓ have the budget to fund colporteur promotion



✓ govern the department with a vision of selfsustainable "cost centers" (books, magazines, students, "think big" incentive program, store, books and uniforms, etc)

✓ guide the operation of canvassing campaigns (internal accounting control), providing free material for leaders

✓ be a guardian of the colporteur promotion fund, ensuring the correct direction of entries

- ✓ have a thorough, detailed and timely monitoring of the ABC balance
- ✓ keep up the legal, tax and labor requirements
- ✓ pay on time to all vendors, most notably the Publishing House
- ✓ ensure the heritage of the ABC, keeping upto-date insurance

- **√**keep up the operating capital and liquidity
- ✓ forward to the ABC board: colporteur assistance, analysis of the teams, students, "think big" incentive program, accounts receivable, etc
- ✓ keep postdated checks in bank custody
- ✓ have a strategy for rapid receipt of returned checks (hire a third-party collection agency)



- ✓ maintain up-to-date fiscal bookkeeping
- ✓ provide for the strict control of ABC assets: cash, cash equivalents, accounts receivable and inventory
- ✓ be loyal to the colporteur, giving assistance and credit for the subscriptions made for the Brazil Publishing House (BPH)
- ✓ train your staff for good service

- ✓ forward at the end of the year to the field board of directors for approval: bank accounts, authorized cars, employee scholarships, audit report, operating budget
- ✓ implement the plan for cash payment
- ✓ observe the working policy on the granting of student scholarships
- ✓ support the hiring of assistant workers

- ✓ send documents monthly to BPH for payment support of the assistants
- ✓ pledge that the minutes of the board of the publications department are made promptly
- ✓ study about "personal finances" and train colporteurs in every course and meetings
- **✓** control the delivery of warrantee vouchers



- ✓ send promptly the tithes of the colporteurs for the Field
- ✓ maintain the insurance policy for the assistance of survivors of credentialed colporteurs, alumni and team of the ABC
- ✓ participate in all colporteur meetings and, whenever possible, recruiting programs
- ✓ promote denominational literature along with the churches

✓ develop, along with the director, the department calendar: courses, training, recruiting, ombudsmanship, meetings, holidays of the ABC team and assistants, etc

✓ certify that reconciliations of accounts of assets and liabilities are being made monthly



- ✓ make adjustments in the balance, if necessary, of the warrantee vouchers sent to the BPH
- ✓ check the invoices of the warrantee vouchers
- **✓** support corporate purchase
- ✓ request permanent monitoring of internal audit

